The Beers-Home - Magazine - Page

"The Arch-Sorcerers!"



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By Nell Brinkley



Once black witchcraft was burned and dipped-but there are two mighty ones left who dig through the forbidden book of black-art in the wee sma' hours for recipes to turn a man's head into a spinning hummingtop and his heart to melted butter-Woman and Aphrodite's gypsy son! For he has a cook book of brews and charms, and when a man drinks deep of their witchery and looks straight into the eyes above the bowl-

Sorcery is not dead-peek at the pair of 'em, with guilty eyes cast over their shoulders and their two little red hearts between their teeth because the curtain behind them waggled in the wind!

Publicity, Truth and Success

By ELBERT HUBBARD

Publicity eliminates pretense. The faker gannot work in a club. Falsehood makes for friction; while truth and love are lubricants.

goes but truth. The sunlight of publicity destroys fraud. The faker withers before the fact

are involved nothing

As the planets are held in space through the opposition of forces, so are men held in the straight and narrow way of truth through public The ad clubs of

America are great/ tors in the process of and important facmaking men union-

iste and monists. The ad-crafters stand for ethics in the highest sense, and also they stand for effectiveness and effi-

The ad clubs form, in themselves, The public meeting once

How to Lose Your Tan, Freckles or Wrinkles

A day's motoring, an afternoon on the tennis ground or golf links, a sunbath on the beach or exposure on a sea trip, often brings on a deep tan or vivid crimson or, more perplexing still, a vigorous crop of freckles. A very necessary thing then is mercolized wax, which removes tan, redness or freckles quite casily. It literally peels off the affected skin—just a little at a time, so there's no hurt or lajury. As the skin comes off in almost invisible flaky particles, no trace of the treatment is shown. Get an ounce of mercolized wax at your druggist's and use this nightly as you would cold cream washing it off mornings. In a week or so you will have an entirely new skin, beautifully clear, transparent and of a most delicate whiteness.

Wrinkles so apt to form at this season.

Wrinkles, so apt to form at this season. may be easily and quickly removed by bathing the face in a solution of powdered axiolite, I oz., dissolved in witch hazel, is pint. This is not only a valuable astrin-gent, but has a beneficial tonic effect also —Advertiseme.

week for midday lunch of an ad club will, in the course of a year, evolve every member from a villager into a cosmo

No man can get into an ad club and wrap ignerance about him, and tuck in his prejudices, feeling safe and secure. Foolishness is given the smile audible. Selfishness flies out through the win-

An advertising club is a pooling proposi tion. Everybody puts in all he knows and takes out all he can carry away. And what he takes away is in reality what he puts in. We keep things by giving them away. Thus we get a practical monism, or a scientific progmatism.

And progmatism is simply the science of a sensible selfishness-or, if you prefer, call it enlightened self-interest. Pragmatism is the law of self-preserva

ion illumined by love of kind." Righteousness is a form of common

Business is the science of human ser-

Commerce is eminently a living calling; and the word commercial should never be used as an epithet, save by the man with a guines-hen mind

The creed of un ad club man runs omewhat as follows:

I believe in myself. I believe in the goods I sell.

believe in the firm for whom I work believe in my colleagues and helpers.

believe in the efficacy of printer's ink. I believe in producers, creators, manu facturers, distributers, and in all industrial workers who have a job and hold it

I believe that truth is an asset. I believe in good cheer and in good health, and I recognize the fact that the first requisite in success is not to

achieve the dollar but to confer a benefit

and the reward will come automatically

and as a matter of course. I believe that when I make a sale I

The Bashful Boy

By BEATRICE PAIRFAX.

"I am a young man who has not had nuch dealing with women and never cared for the company of a girl until recently, when I met a young lady for whom I have a great liking. I meet her when I am in the company of another young man.

"No sooner do we meet than I seem to lose all power of speech. I cannot say what I want to convey. She seems to understand me and acts pleasant and encouraging. I have never asked her to accompany me to any places of amusements for fear that I might not treat her properly. Furthermore, I would not know where to take her, as I've never gone out with girls." writes Henri G-I suppose it would do no good to tell you, Henri, that in these days of bold young men who think they honor a girl by speaking to her, your modesty and this summer and I shyness have a real charm of their own.
What wou want to know is how to campaign for the affections of the girl you admire. You don't want to be tongue-tied in her presence lest she think

a ball game. Most men understand base ball and not very many women do. In explaining the points of the game you

You may ask her to the theatre, to go No man with any spark of honor would to some moving picture or to take a trip be guilty of putting such foolish notions to Coney Island or any amusement park into the head of a girl of your age. He you like. If you go where you have a means you no good, and you ought to chance for physical exertion—as rowing avoid him as you would a pestilential ot canoeing-you will some definite re- disease. sponsibility to take your mind off your-

self and your own shyness.

or going to the corner for a soda or tak- that pleases you both and out of your ing a street car ride. Discuss what you common interest a real friendship will see going around you as you would with flower. a favorite boy companion or a dear rela- All men who are shy have a certain tive. Stop thinking of yourself and de- modesty that the brazen lady-killer lacks. vote yourself to giving pleasure to the And so, don't grieve over your inexperi-

friend you are trying to win. ach other. Find a congenial pastime votion will win her.

ence. Just be your natural boylsh seif Friendships consists of almost equal and rest assured that if the girl you like make an end of parts of liking the same thing and liking is fine and wholesome your unseifish de-

Advice to the Lovelorn

By BEATRICE FAIRFAX.

Dear Miss Fairfax: I am 16 years old. have been clerking in a grocery store his summer and I met a traveling man.

you a bore. You are unwilling to risk having her girlish sympathy come out to your shyness for fear she will pity and despise you, when all your masculine instinct is for conquering and winning admiration.

Suppose you ask her to go with you to a ball game. Most men understand base in the store was a see each other. People have toid me things against his character, but I refuse to believe them because I know he is my affinity. Do you think we are doing anything wrong? I am worried because people are inclined to talk. Your advice and interest will be greatly appreciated.

DIMPLES. You need a spanking, and will probably

can act as her instructor and guide and get it, if your parents find out what you thereby you will gain confidence in your- are up to. The traveling man you refer to is a sneak and a disgrace to his kind. True love will easily stand that test and

must make a friend.

I believe in the hands that work, in the brains that think and in the hearts that love.

I believe in sunshine, base ball, fresh air, spinach, apple sauce, bombarine, buttermlik, babies, laughter, motor cars, adding machines, typewriters, typewriters, typewriters, and ask the greatest word in the English language is "sufficiency."

I believe that when I make a sale I must make a friend.

I believe in the hands that work, in the bashful young man who is quite live. The bashful young man who is quite live with a flagman on the train, but fell deeply in a flagman on the train, but fell deeply in and he had treated me to passing through the vestibule he kissed mooth in the English language is "sufficiency."

Forget It.

Dear Miss Fairfax: I am a young siri, live fell for my way home from a distant town about a week ago I started to flirt with a flagman on the train, but fell deeply in and he had treated me to passing through the vestibule he kissed me on the cheek and said he hoped to meet me again. While at the station the other evening I saw he was on the train the other evening I saw he was on the train piness,

coolly stared at me, but did not speak.

Now, I love him very much and was very much hurt because he didn't speak. Tell me what I can do, as the suspense is killing me. Woulld it be all right to invite him upon his next lay-off from the train? I am anxious to read your advice at once.

S. N.

You are a very silly little girl. Love should not enter your head for the next ten years. Try to forget this adventure as quickly as you can, for if you do not, the day will come when you will recall it only with shame.

Not Too Young.

Dear Miss FairFax: I am a girl 18 Years of age and deeply in love with a young man three years my senior. Now, this young man has asked me to become his wife. What I wanted to know is, am I too young to marry? I am almost sure I would make a good wife and am sure he would make a very good husband. Please advise me what to do. M. A. P. Many a risk has married at 18 and lived Many a girl has married at 18 and lived happy ever after. Yet it would be better to wait a couple of years if you can.

Too Old for You. Dear Miss Fairfax: Will you please tell me if it is wrong to love a lady ten or fifteen years older than you. I am 32 and the lady is in 1 make 375 a month and I do not drink. I love her, but she says the is too old to make a wife for me. I dell her it makes no difference, so long as I love her and give her a home and be good and kind to her. I don't think the age makes any difference as long as we love one another.

The lady is old enough to be your mother and apparently has too much

mother and apparently has too much good sense to think of marrying you. She might love you as a son, but never difference when it comes to marital hap- me."

Summertime Fables

By DOROTHY DIX.

Once upon a time there was a youth who, perceiving that he was in the alsoran-class, and was never likely to win out in the race of life, determined to

himself. Thereupon he sought the big drink, but before he took the fatal plunge, he sat down upon the bank and wept a few.

While he was thus bemoaning his fate, an old man, observ-

"Alas," replied the youth, "I am

nothing but a false alarm, and as I do not desire to be merely a piker all my days. I have resolved upon doing the suicide stunt, for of what use is it to possess a dress suit if you have nowhere to wear it, or to have brains in your

heels if the only place where you can maxixe is in a cheap dance palace?" "Ha," cried the old man, "your case is one of aspiring youth and biasted ambition combined with symptoms of lack of opportunity.'

"You have got me Steve," replied youth, with a fresh burst of wos. "I apprehend," said the ancien mariner, "that you yearn to be a lady's

pet and have the fair ones sighing for your favor." "Mock me not," returned the youth, 'but such is the desire of my heart." "Also," continued the gray beard, "that

easy money. "Try me," exclaimed the youth. "Likewise," suggested the venerable

philanthropist, "that you would not seri- freckles have begun to disappear, while ously object to occupying the center of the lighter ones have vanished entirely. the stage, and having the spotlight | 1; is soldom that more than an ounce is turned on you."

"In pity," pleaded the youth, "quit gain a beautiful clear complexion. as a husband. Age does make a mighty pulling that earthly paradise stuff on

"if you will only follow my counsel Arise, go forth and purchase yoursell glad raiment, and beat it to the neares: summer resort. There shall fair women struggle for your favor, and claw cach other's eyes out for the privilege of tangoing with you, and also shall they feed you with rich foods and ply you with costly drinks, and ride you about in automobiles. Likewise you may marry the daughter of a pork king, for a thing is of value in proportion to its rarity and a man at a summer resort is a pear! in a barrel of clams." Thereupon the youth did as the old

man bade him, and the result was even as the wise one had prophesied. Moral: This fable teaches that the

summer is the young man's opportunity. and saguctous is he who embraces it.

Cont-Trailing in Ulster. We are hearing much about coat-trailing in Ulater, and one wonders if the practice in its literal sense ever really existed. Tradition connects the origin of the phrase with the famous Donnybrook rair, licensed by King John, and growing steadily more disorderly until its abolition in 1855. Here the Irishman on the lookout for a fight is supposed to have taken off his coat, and, brandishing a shillalah, to have dragged the garment behind him with a pious hope that some one would tread on it. And the hope was seidorn disappointed—London Chronicle.

Now Is the Time to Get Bid. Ugly Spots.

There's no longer the slightest need of feeling ashamed of your freckies, as the prescription othins-double strength-is guaranteed to remove these homely spots. Simply got an ounce of othine double you would not look with disfavor upon strength-from the Sherman & McConnett Drug Co., or any druggists, and apply a little of it night and morning and you should soon see that even the worst

> Be sure to ask for the double strength yours," quoth the old man, I money back if it falls to remove freckle

needed to completely clear the skin and